

Q1

CHICAGO-LAND

MARKET REPORT







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Market Snapshot / Compass Introduction

The first quarter will always be remembered more for how it ended than how it began. With the country ending March in the midst of the worst pandemic in 100 years; it's hard to remember those blissful pre-COVID months. Unemployment ended in March at 4.4% representing a 25% increase from February (Bureau of Labor Statistics). U.S. GDP fell 4.7% at the end of the quarter in stark contrast to the growth of 2.1% seen in Q4 of 2019.

In the housing market, a strong January and February carried the market into a softening March as cities and states began introducing Stay in Place orders shuttering businesses and schools. In March, sales declined in all regions: the West (-13.6 percent), the South (-9.1 percent), the Northeast (-7.1 percent) and the South (-3.1 percent) (Trading Economics).

In Chicagoland specifically, what started as an extremely promising 2020 sparked by low interest rates turned sour as fewer homes were brought to the market once COVID-19 began to take effect. Homes for sale leveled off in March from February's numbers and were slightly lower than one year ago. The market ended March 2020 with 33,677 residential attached and detached listings down 7.1% year over year. Listings/inventory have been lower from one year ago since the beginning of the 2020 and this trend will likely accelerate in April due to Covid factors. More telling is the decline in homes under contract which reflected a decline of 15% in March from one year ago. Homes under contract will likely continue to fall at least temporarily as consumers adjust to the new Stay at Home/ Work from Home environment.

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It is clear that while the full effects of COVID-19 on the housing market has yet to be realized, the first quarter will be remembered for when the pandemic began but also when strong momentum in the housing market was slowed. The following pages provide a glimpse at the various neighborhoods in which Compass agents operate within the Greater Chicagoland Market.

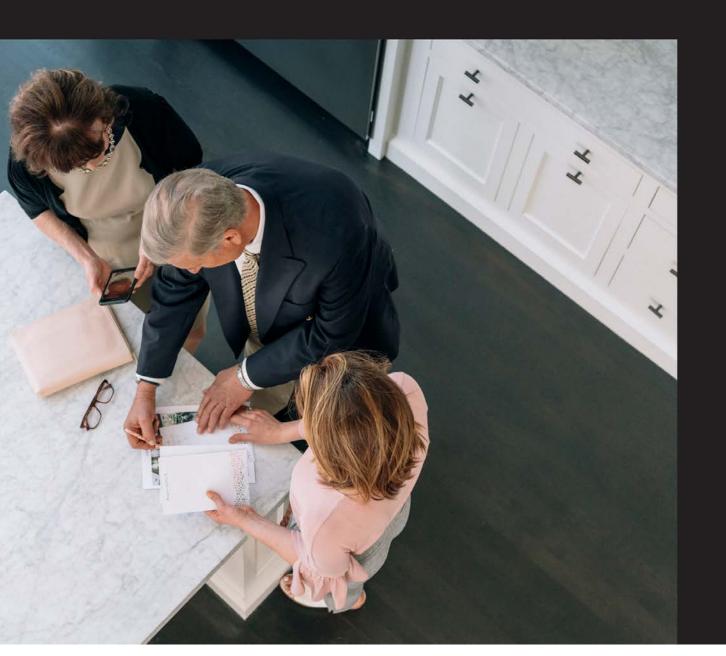


33,677

active listings, ending March 2020 -7%

decrease in new listings ending in March, YoY -15%

decrease in homes under contract ending in March, YoY



Compass Difference

Compass is building the first modern real estate platform, pairing the industry's top talent with technology to make the search and sell experience intelligent and seamless.

More than 15,000 agents, serving over 130 vibrant communities across 17 states, Compass is now the country's largest independent real estate brokerage.

Over \$88 billion in sales volume, a transaction every 5 minutes*



^{*}Sales volume is defined as the total dollar value of residential homes bought and sold by Compass agents in 2019 at Compass. The total number of sellers, buyers, or renters that

Unskilled volunteer activity. \$24. Source Independent Section

Skills based volunteerism. \$150 average hour rate for pro bono service . Source Taproot Foundation

Professional services (accounting, legal, medical), Based upon standard billing rates.

have completed a transaction with a Compass agent in 2019.

**The percentage of listings using Concierge (live listings in December 2019).

***Value given through time and financial donation.



Compass Concierge

Get fronted for the cost of home improvement services with no interest — ever. Compass Concierge is the hassle-free way to sell your home fast and for a higher price with services like staging, flooring, painting and more.

To date, serving over 3,000 projects (\$8.5 billion in listings)**

Learn more: compass.com/concierge





Compass Coming Soon

Selling your home? Listing it early as a Coming Soon property on compass.com gives buyers and their agents a heads up that your home is about to hit the market. Drive interest with exclusive marketing and gain insights before officially launching.

Checkout exclusive listings in Chicagoland market only on compass.com



Compass Bridge Loans

Gets you access to competitive rates and dedicated support from industry-leading lenders, with the exclusive option to get up to six months of your loan payments fronted when you sell your home with a Compass agent.

Learn more: compass.com/bridge-loan-services





Compass Cares

Compass Cares empowers agents and employees alike to support meaningful causes right where it counts most—at home. In 2019 our Chicagoland community contributed over \$179,000 (in Donations + Volunteer Value) to 154 organizations. ***

Start giving: compass.com/compass-cares



Methodology

This quarterly snapshot is a review of transactions in the quarter compared to the prior year as reported by MRED, and does not represent Compass analysis of the median values in the communities listed.

Terms Defined

Single-Family: A standalone house is a free-standing residential building. It is sometimes referred to as a single-family home, as opposed to a multi-family residential dwelling.

Attached: An attached home means that a home shares a common party wall usually on both sides of the property (including condominiums, cooperatives and townhomes). A detached home means that a home is free of any shared walls and stands alone.

New Listings: A new property that has recently become available.

Under Contract: When a buyer has made an offer on a home and the seller has accepted, but the sale has not closed.

Closed Sales: Figures for the last twelve months are based on known closings recorded at the time the report is prepared.

Median Sales Price: The middle price of a given dataset.

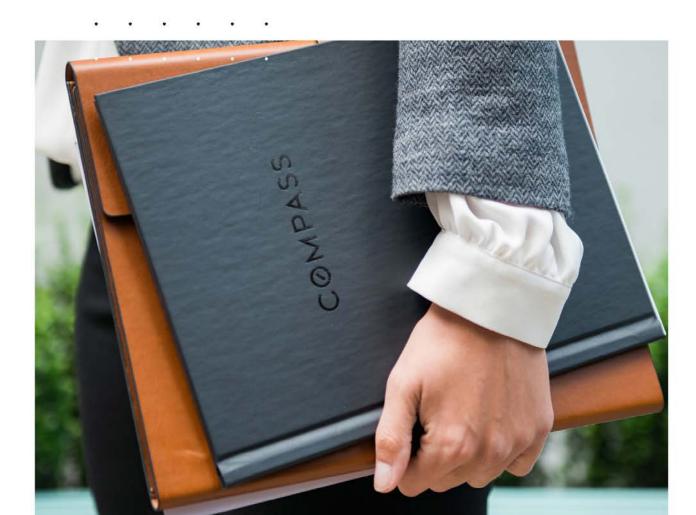
Average Sales Price:

The value of all closed sales divided by the number of properties sold.

Percent of Original List Price Received: The ratio between the sold price and the original list price.

Average Market Time:

The average number of days all properties were on the market prior to being sold.









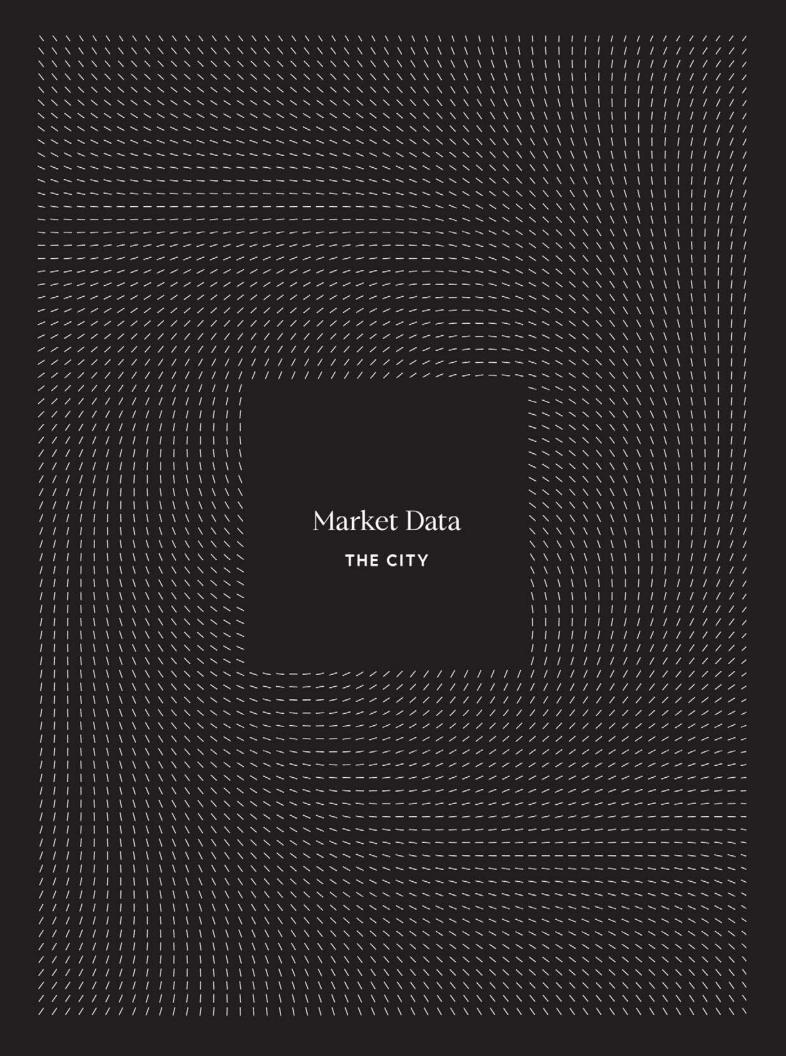
Jovanka Novakovic

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An expert Chicago real estate agent with an extensive knowledge and love for the city, Jovanka specializes in residential single family homes, condos and multi-family investments throughout vibrant and trendy Chicago neighborhoods including Lincoln Park, Old Town, Bucktown, West Loop, Roscoe Village, Lakeview, Logan Square and Avondale.

With consistent 5-star reviews, her priority is to ensure a smooth, seamless transaction for all parties while providing excellent client service. As part of the David Wiencek Residential team at Compass, Jovanka offers a compassionate, collaborative and responsive approach to real estate that is centered on handling challenges in a positive manner and offering fresh perspectives on any situation. Jovanka is committed to donating 10% of her personal commission on every home purchase or sale to a 501(c)3 community charity or nonprofit of the buyer's or seller's choice. She is passionate about giving back to improve the neighborhoods we live in and actively participates in community events and volunteering.

Jovanka is a member of the National Association of Realtors, the Illinois Realtors Association and the Chicago Association of Realtors. To find the best homes for sale in Lincoln Park and throughout Chicago, contact Jovanka for expert market knowledge, guidance and results.





Albany Park

SINGLE-FAMILY

2019	2020	+/-
63	72	14%
33	43	30%
27	31	15%
\$405,166.67	\$404,541.94	0%
\$420,455.44	\$406,109.45	-3%
94%	97%	3%
112.11	100.61	-10%
	63 33 27 \$405,166.67 \$420,455.44 94%	63 72 33 43 27 31 \$405,166.67 \$404,541.94 \$420,455.44 \$406,109.45 94% 97%

2019	2020	+/-
65	81	25%
38	51	34%
28	26	-7%
\$201,410.71	\$201,342.31	0%
\$208,323.21	\$259,780.88	25%
94%	97%	2%
73.50	87.19	19%
	65 38 28 \$201,410.71 \$208,323.21 94%	65 81 38 51 28 26 \$201,410.71 \$201,342.31 \$208,323.21 \$259,780.88 94% 97%



Irving Park

SINGLE-FAMILY

	2019	2020	+/-
NEW LISTINGS	131	111	-15%
UNDER CONTRACT (INCLUDES CONTINGENT AND PENDING)	75	72	-4%
CLOSED SALES	52	56	8%
IQ WEIGHTED MEDIAN	\$538,096.15	\$502,226.79	-7%
IQ WEIGHTED AVERAGE	\$533,879.81	\$519,563.63	-3%
IQ WEIGHTED ORIGINAL LIST PRICE RECEIVED	95%	94%	-1%
IQ WEIGHTED VERAGE MARKET TIME	131.15	124.82	-5%

	2019	2020	+/-
NEW LISTINGS	111	118	6%
UNDER CONTRACT (INCLUDES CONTINGENT AND PENDING)	70	80	14%
CLOSED SALES	42	56	33%
1Q WEIGHTED MEDIAN	\$221,345.24	\$251,660.71	14%
IQ WEIGHTED AVERAGE	\$223,376.40	\$277,851.75	24%
IQ WEIGHTED ORIGINAL LIST PRICE RECEIVED	95%	97%	3%
IQ WEIGHTED VERAGE MARKET TIME	105.83	66.93	-37%
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Photo courtesy of Realvision



Lakeview

SINGLE-FAMILY

2019	2020	+/-
117	88	-25%
43	35	-19%
29	28	-3%
\$1,453,448.28	\$1,382,928.57	-5%
\$1,566,462.07	\$1,446,741.43	-8%
96%	96%	0%
212.83	186.43	-12%
	117 43 29 \$1,453,448.28 \$1,566,462.07 96%	117 88 43 35 29 28 \$1,453,448.28 \$1,382,928.57 \$1,566,462.07 \$1,446,741.43 96% 96%

	2019	2020	+/-
NEW LISTINGS	992	998	1%
UNDER CONTRACT (INCLUDES CONTINGENT AND PENDING)	518	492	-5%
CLOSED SALES	322	343	7%
1Q WEIGHTED MEDIAN	\$334,829.19	\$397,587.46	19%
1Q WEIGHTED AVERAGE	\$368,751.81	\$424,840.18	15%
1Q WEIGHTED ORIGINAL LIST PRICE RECEIVED	97%	96%	-1%
1Q WEIGHTED VERAGE MARKET TIME	88.78	109.38	23%



Data provided by: Midwest Real Estate Data LLC, Residential Data Only | Data current as of May 5, 2020

Lincoln Park

SINGLE-FAMILY

2019	2020	+/-
177	144	-19%
59	46	-22%
34	31	-9%
\$1,547,161.76	\$1,281,935.48	-17%
\$1,776,290.26	\$1,589,900.48	-10%
94%	93%	0%
184.09	155.90	-15%
	177 59 34 \$1,547,161.76 \$1,776,290.26 94%	177 144 59 46 34 31 \$1,547,161.76 \$1,281,935.48 \$1,776,290.26 \$1,589,900.48 94% 93%

	2019	2020	+/-
NEW LISTINGS	773	733	-5%
UNDER CONTRACT (INCLUDES CONTINGENT AND PENDING)	341	314	-8%
CLOSED SALES	198	214	8%
IQ WEIGHTED MEDIAN	\$483,126.26	\$509,418.22	5%
IQ WEIGHTED AVERAGE	\$566,671.11	\$583,025.48	3%
IQ WEIGHTED ORIGINAL LIST PRICE RECEIVED	96%	96%	0%
IQ WEIGHTED VERAGE MARKET TIME	81.27	124.92	54%



Lincoln Square

SINGLE-FAMILY

2019	2020	+/-
63	48	-24%
37	17	-54%
19	12	-37%
\$931,263.16	\$887,125.00	-5%
\$916,757.95	\$807,375.00	-12%
96%	92%	-4%
114.32	257.75	125%
	63 37 19 \$931,263.16 \$916,757.95 96%	63 48 37 17 19 12 \$931,263.16 \$887,125.00 \$916,757.95 \$807,375.00 96% 92%

	2019	2020	+/-
NEW LISTINGS	177	147	-17%
UNDER CONTRACT (INCLUDES CONTINGENT AND PENDING)	107	98	-8%
CLOSED SALES	67	66	-1%
1Q WEIGHTED MEDIAN	\$281,992.33	\$300,703.03	7%
1Q WEIGHTED AVERAGE	\$301,337.84	\$347,823.30	15%
1Q WEIGHTED ORIGINAL LIST PRICE RECEIVED	98%	96%	-1%
1Q WEIGHTED VERAGE MARKET TIME	72.08	102.96	43%



s provided by: Midwest Real Estate Data LLC, Residential Data Only | Data current as of May 5, 2020

Logan Square

SINGLE-FAMILY

2019	2020	+/-
126	103	-18%
63	64	2%
42	46	10%
\$735,980.95	\$821,923.91	12%
\$747,830.31	\$907,954.30	21%
96%	96%	0%
86.69	95.17	10%
	126 63 42 \$735,980.95 \$747,830.31 96%	126 103 63 64 42 46 \$735,980.95 \$821,923.91 \$747,830.31 \$907,954.30 96% 96%

	2019	2020	+/-
NEW LISTINGS	338	295	-13%
UNDER CONTRACT (INCLUDES CONTINGENT AND PENDING)	199	157	-21%
CLOSED SALES	106	103	-3%
1Q WEIGHTED MEDIAN	\$399,962.26	\$419,524.27	5%
1Q WEIGHTED AVERAGE	\$432,522.35	\$424,787.28	-2%
1Q WEIGHTED ORIGINAL LIST PRICE RECEIVED	97%	98%	1%
1Q WEIGHTED VERAGE MARKET TIME	77.39	80.61	4%



The Loop

SINGLE-FAMILY

2019	2020	+/-
1	1	0%
0	0	
0	0	
\$0	\$0	
\$0	\$0	
0.0%	0.0%	
0	0	
	1 0 0 \$0 \$0 0.0%	1 1 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0

	2019	2020	+/-
NEW LISTINGS	445	455	2%
UNDER CONTRACT (INCLUDES CONTINGENT AND PENDING)	180	156	-13%
CLOSED SALES	138	122	-12%
1Q WEIGHTED MEDIAN	\$322,971.01	\$328,942.62	2%
1Q WEIGHTED AVERAGE	\$409,451.91	\$403,465.91	-1%
1Q WEIGHTED ORIGINAL LIST PRICE RECEIVED	96%	95%	-1%
1Q WEIGHTED VERAGE MARKET TIME	126.11	111.57	-12%

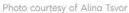


Near North Side

SINGLE-FAMILY

2019	2020	+/-
41	46	12%
6	7	17%
3	10	233%
\$3,030,000.00	\$2,142,053.30	-29%
\$3,030,000.00	\$1,972,500.00	-35%
85%	88%	3%
271.33	248.80	-8%
	41 6 3 \$3,030,000.00 \$3,030,000.00 85%	41 46 6 7 3 10 \$3,030,000.00 \$2,142,053.30 \$3,030,000.00 \$1,972,500.00 85% 88%

	2019	2020	+/-
NEW LISTINGS	1708	1629	-5%
UNDER CONTRACT (INCLUDES CONTINGENT AND PENDING)	624	566	-9%
CLOSED SALES	430	455	6%
1Q WEIGHTED MEDIAN	\$384,956.40	\$398,422.47	3%
1Q WEIGHTED AVERAGE	\$620,080.56	\$573,411.56	-8%
1Q WEIGHTED ORIGINAL LIST PRICE RECEIVED	95%	96%	1%
1Q WEIGHTED VERAGE MARKET TIME	137.02	141.36	3%





Near West Side

SINGLE-FAMILY

2019	2020	+/-
17	20	18%
10	5	-50%
5	4	-20%
\$286,999.80	\$512,171.00	78%
\$282,000.00	\$512,171.00	82%
59%	100%	71%
45.60	92.25	102%
	17 10 5 \$286,999.80 \$282,000.00 59%	17 20 10 5 5 4 \$286,999.80 \$512,171.00 \$282,000.00 \$512,171.00 59% 100%

ATTACHED

	2019	2020	+/-
NEW LISTINGS	636	558	-12%
UNDER CONTRACT (INCLUDES CONTINGENT AND PENDING)	266	269	1%
CLOSED SALES	172	186	8%
1Q WEIGHTED MEDIAN	\$415,750.00	\$348,801.08	-16%
1Q WEIGHTED AVERAGE	\$491,076.74	\$426,976.52	-13%
1Q WEIGHTED ORIGINAL LIST PRICE RECEIVED	98%	98%	0%
IQ WEIGHTED VERAGE MARKET TIME	104.09	95.94	-8%

Photo courtesy of Alina Tsvor



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North Center

SINGLE-FAMILY

2019	2020	+/-
137	132	-4%
57	58	2%
28	36	29%
\$819,378.43	\$1,091,180.28	33%
\$821,428.57	\$1,106,666.67	35%
68%	95%	40%
128.50	159.00	24%
	137 57 28 \$819,378.43 \$821,428.57 68%	137 132 57 58 28 36 \$819,378.43 \$1,091,180.28 \$821,428.57 \$1,106,666.67 68% 95%

	2019	2020	+/-
NEW LISTINGS	240	204	-15%
UNDER CONTRACT (INCLUDES CONTINGENT AND PENDING)	131	122	-7%
CLOSED SALES	70	81	16%
IQ WEIGHTED MEDIAN	\$448,271.43	\$440,111.11	-2%
IQ WEIGHTED AVERAGE	\$461,899.77	\$453,881.07	-2%
1Q WEIGHTED ORIGINAL LIST PRICE RECEIVED	97%	98%	1%
1Q WEIGHTED VERAGE MARKET TIME	118.06	88.47	-25%





South Loop

SINGLE-FAMILY

	2019	2020	+/-
NEW LISTINGS	6	0	-100%
UNDER CONTRACT (INCLUDES CONTINGENT AND PENDING)	0	1	0%
CLOSED SALES	0	0	0%
1Q WEIGHTED MEDIAN	\$0	\$0	0%
1Q WEIGHTED AVERAGE	\$0	\$0	0%
1Q WEIGHTED ORIGINAL LIST PRICE RECEIVED	0%	0%	0%
IQ WEIGHTED VERAGE MARKET TIME	0	0	0%

	2019	2020	+/-
NEW LISTINGS	376	302	-20%
UNDER CONTRACT (INCLUDES CONTINGENT AND PENDING)	183	162	-11%
CLOSED SALES	131	126	-4%
IQ WEIGHTED MEDIAN	\$371,244.27	\$375,484.13	1%
1Q WEIGHTED AVERAGE	\$454,746.60	\$435,706.15	-4%
1Q WEIGHTED ORIGINAL LIST PRICE RECEIVED	99%	99%	0%
IQ WEIGHTED VERAGE MARKET TIME	91.34	116.82	28%



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Uptown

SINGLE-FAMILY

16		
10	25	56%
7	8	14%
6	6	0%
\$906,591.50	\$892,916.83	-2%
\$912,500.00	\$889,583.33	-3%
84%	96%	15%
252.00	235.17	-7%
	6 \$906,591.50 \$912,500.00 84%	6 6 \$906,591.50 \$892,916.83 \$912,500.00 \$889,583.33 84% 96%

2019	2020	+/-
347	331	-5%
212	216	2%
154	130	-16%
\$253,585.71	\$298,630.77	18%
\$271,980.29	\$296,055.83	9%
97%	97%	0%
78.71	83.67	6%
	347 212 154 \$253,585.71 \$271,980.29 97%	347 331 212 216 154 130 \$253,585.71 \$298,630.77 \$271,980.29 \$296,055.83 97% 97%

Photo courtesy of Alina Tsvor

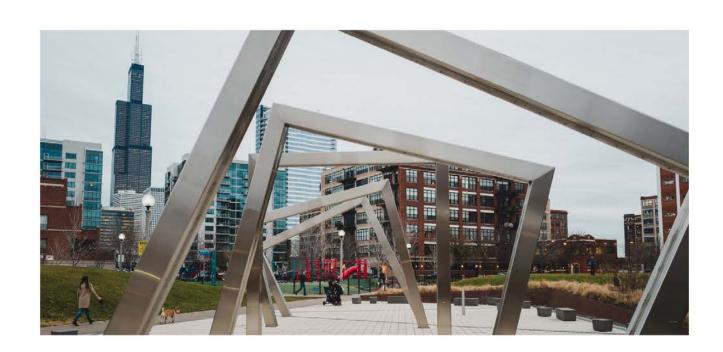


West Town

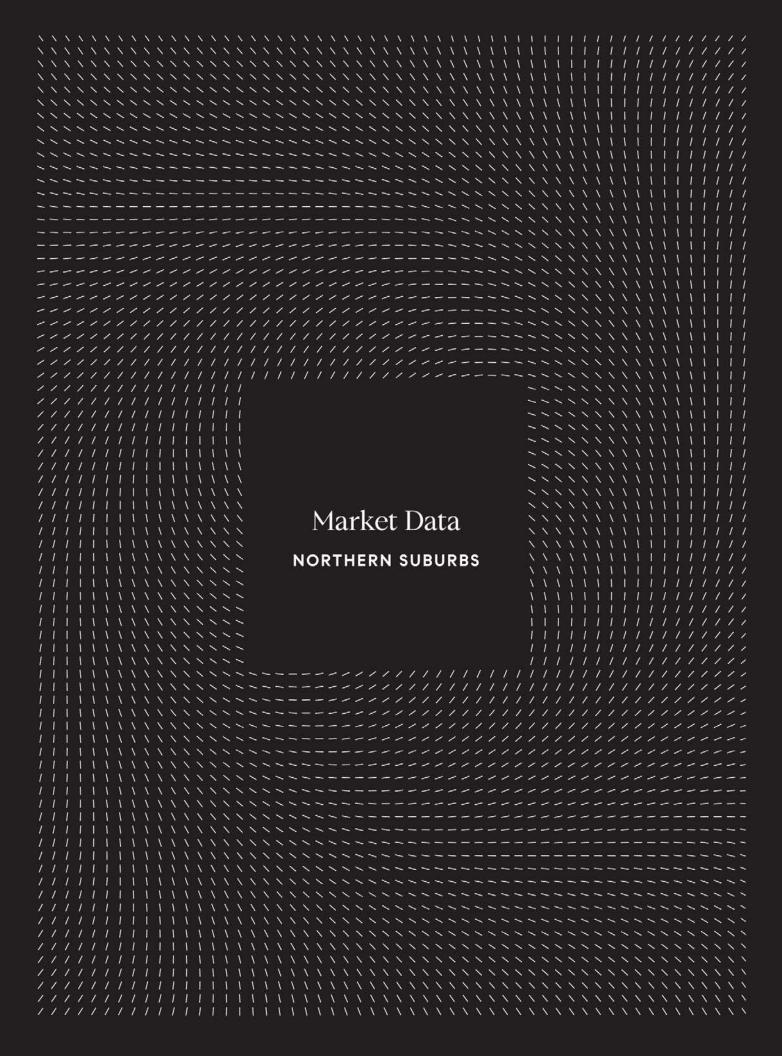
SINGLE-FAMILY

	2019	2020	+/-
NEW LISTINGS	134	101	-25%
JNDER CONTRACT (INCLUDES CONTINGENT AND PENDING)	59	46	-22%
CLOSED SALES	37	29	-22%
Q WEIGHTED MEDIAN	\$1,086,432.35	\$975,551.93	-10%
Q WEIGHTED AVERAGE	\$980,945.95	\$984,413.79	0%
Q WEIGHTED ORIGINAL LIST PRICE RECEIVED	95%	96%	2%
Q WEIGHTED VERAGE MARKET TIME	148.35	127.07	-14%

	2019	2020	+/-
NEW LISTINGS	905	842	-7%
UNDER CONTRACT (INCLUDES CONTINGENT AND PENDING)	441	483	10%
CLOSED SALES	262	325	24%
IQ WEIGHTED MEDIAN	\$452,929.39	\$502,476.92	11%
1Q WEIGHTED AVERAGE	\$477,368.71	\$525,264.54	10%
1Q WEIGHTED ORIGINAL LIST PRICE RECEIVED	97%	98%	1%
1Q WEIGHTED VERAGE MARKET TIME	88.22	95.60	8%









Evanston

SINGLE-FAMILY

2019	2020	+/-
218	236	8%
129	142	10%
78	89	14%
\$455,589.74	\$572,191.01	26%
\$523,893.51	\$599,471.79	14%
94%	95%	1%
86.42	94.39	9%
	218 129 78 \$455,589.74 \$523,893.51 94%	218 236 129 142 78 89 \$455,589.74 \$572,191.01 \$523,893.51 \$599,471.79 94% 95%

	2019	2020	+/-
NEW LISTINGS	255	238	-7%
UNDER CONTRACT (INCLUDES CONTINGENT AND PENDING)	154	139	-10%
CLOSED SALES	88	108	23%
IQ WEIGHTED MEDIAN	\$224,159.09	\$254,652.78	14%
IQ WEIGHTED AVERAGE	\$270,127.75	\$282,822.54	5%
IQ WEIGHTED ORIGINAL LIST PRICE RECEIVED	95%	93%	-2%
IQ WEIGHTED VERAGE MARKET TIME	90.45	106.40	18%



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Glencoe

SINGLE-FAMILY

	2020	+/-
99	88	-11%
43	41	-5%
23	24	4%
\$897,913.04	\$791,041.67	-12%
\$1,192,195.61	\$1,004,274.46	-16%
90%	89%	-1%
145.83	260.33	79%
	43 23 \$897,913.04 \$1,192,195.61 90%	43 41 23 24 \$897,913.04 \$791,041.67 \$1,192,195.61 \$1,004,274.46 90% 89%

	2019	2020	+/-
NEW LISTINGS	1	5	400%
UNDER CONTRACT (INCLUDES CONTINGENT AND PENDING)	1	1	0%
CLOSED SALES	2	0	-100%
IQ WEIGHTED MEDIAN	\$237,500.00	\$0	0%
IQ WEIGHTED AVERAGE	\$237,500.00	\$0	0%
IQ WEIGHTED ORIGINAL LIST PRICE RECEIVED	66%	0%	0%
IQ WEIGHTED VERAGE MARKET TIME	85.89	0%	0%



Highland Park

SINGLE-FAMILY

	2019	2020	+/-
NEW LISTINGS	256	240	-6%
UNDER CONTRACT (INCLUDES CONTINGENT AND PENDING)	91	121	33%
CLOSED SALES	57	81	42%
1Q WEIGHTED MEDIAN	\$487,877.19	\$492,216.05	1%
1Q WEIGHTED AVERAGE	\$549,233.54	\$535,156.27	-3%
1Q WEIGHTED ORIGINAL LIST PRICE RECEIVED	91%	90%	-1%
1Q WEIGHTED VERAGE MARKET TIME	170.74	212.96	25%

	2019	2020	+/-
NEW LISTINGS	62	50	-19%
UNDER CONTRACT (INCLUDES CONTINGENT AND PENDING)	26	22	-15%
CLOSED SALES	19	23	21%
1Q WEIGHTED MEDIAN	\$356,684.21	\$333,456.52	-7%
IQ WEIGHTED AVERAGE	\$369,197.68	\$338,956.78	-8%
1Q WEIGHTED ORIGINAL LIST PRICE RECEIVED	87%	90%	3%
1Q WEIGHTED VERAGE MARKET TIME	162.84	146.21	-10%



ato provided by: Midwest Real Estate Data LLC. Residential Data Only | Data current as of May 5, 2020

Kenilworth

SINGLE-FAMILY

2019	2020	+/-
34	41	21%
4	8	100%
4	1	-75%
\$1,364,375.00	\$870,000.00	-36%
\$1,364,375.00	\$870,000.00	-36%
86%	92%	7%
204.75	272.00	33%
	34 4 4 \$1,364,375.00 \$1,364,375.00 86%	34 41 4 8 4 1 \$1,364,375.00 \$870,000.00 \$1,364,375.00 \$870,000.00 86% 92%

	2019	2020	+/-
NEW LISTINGS	1	0	-100%
UNDER CONTRACT (INCLUDES CONTINGENT AND PENDING)	0	0	0%
CLOSED SALES	0	0	0%
IQ WEIGHTED MEDIAN	\$0	\$0	0%
IQ WEIGHTED AVERAGE	\$0	\$0	0%
IQ WEIGHTED ORIGINAL LIST PRICE RECEIVED	0%	0%	0%
IQ WEIGHTED VERAGE MARKET TIME	0%	0%	0%



Lake Bluff

SINGLE-FAMILY

2019	2020	+/-
71	69	-3%
28	48	71%
20	37	85%
\$550,247.35	\$510,675.68	-7%
\$647,464.45	\$667,054.03	3%
86%	86%	0%
155.05	187.95	21%
	71 28 20 \$550,247.35 \$647,464.45 86%	71 69 28 48 20 37 \$550,247.35 \$510,675.68 \$647,464.45 \$667,054.03 86% 86%

	2019	2020	+/-
NEW LISTINGS	23	14	-39%
UNDER CONTRACT (INCLUDES CONTINGENT AND PENDING)	12	9	-25%
CLOSED SALES	9	8	-11%
IQ WEIGHTED MEDIAN	\$284,444.44	\$200,062.50	-30%
IQ WEIGHTED AVERAGE	\$268,388.78	\$194,337.25	-28%
IQ WEIGHTED ORIGINAL LIST PRICE RECEIVED	93%	94%	0%
IQ WEIGHTED VERAGE MARKET TIME	83.33	62.50	-25%



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Lake Forest

SINGLE-FAMILY

2019	2020	+/-
210	200	-5%
66	80	21%
51	73	43%
\$911,686.27	\$739,109.59	-19%
\$983,472.49	\$902,356.42	-8%
87%	86%	-1%
170.49	224.75	32%
	210 66 51 \$911,686.27 \$983,472.49 87%	210 200 66 80 51 73 \$911,686.27 \$739,109.59 \$983,472.49 \$902,356.42 87% 86%

	2019	2020	+/-
NEW LISTINGS	30	34	13%
UNDER CONTRACT (INCLUDES CONTINGENT AND PENDING)	13	23	77%
CLOSED SALES	19	16	-16%
1Q WEIGHTED MEDIAN	\$464,971.05	\$499,987.50	8%
IQ WEIGHTED AVERAGE	\$519,288.21	\$545,966.00	5%
1Q WEIGHTED ORIGINAL LIST PRICE RECEIVED	92%	88%	-4%
1Q WEIGHTED VERAGE MARKET TIME	163.47	278.00	70%



Lincolnwood

SINGLE-FAMILY

2019	2020	+/-
70	75	7%
25	34	36%
19	27	42%
\$391,631.58	\$390,500.00	0%
\$457,715.53	\$462,320.81	1%
91%	94%	3%
168.79	116.78	-31%
	70 25 19 \$391,631.58 \$457,715.53 91%	70 75 25 34 19 27 \$391,631.58 \$390,500.00 \$457,715.53 \$462,320.81 91% 94%

	2019	2020	+/-
NEW LISTINGS	13	13	0%
UNDER CONTRACT (INCLUDES CONTINGENT AND PENDING)	5	6	20%
CLOSED SALES	6	5.	-17%
IQ WEIGHTED MEDIAN	\$256,083.33	\$203,600.00	-20%
1Q WEIGHTED AVERAGE	\$248,083.33	\$201,600.20	-19%
IQ WEIGHTED ORIGINAL LIST PRICE RECEIVED	87%	91%	4%
1Q WEIGHTED VERAGE MARKET TIME	143.17	150.80	5%



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Wilmette

SINGLE-FAMILY

2019	2020	+/-
261	218	-16%
113	90	-20%
52	64	23%
\$763,077.19	\$814,954.63	7%
\$633,163.46	\$747,515.63	18%
93%	95%	2%
118.69	139.84	18%
	261 113 52 \$763,077.19 \$633,163.46 93%	261 218 113 90 52 64 \$763,077.19 \$814,954.63 \$633,163.46 \$747,515.63 93% 95%

	2019	2020	+/-
NEW LISTINGS	43	40	-7%
UNDER CONTRACT (INCLUDES CONTINGENT AND PENDING)	20	22	10%
CLOSED SALES	9	14	56%
1Q WEIGHTED MEDIAN	\$454,617.22	\$279,864.29	-38%
IQ WEIGHTED AVERAGE	\$416,262.67	\$272,373.00	-35%
1Q WEIGHTED ORIGINAL LIST PRICE RECEIVED	95%	93%	-1%
1Q WEIGHTED VERAGE MARKET TIME	78.67	141.36	80%



Winnetka

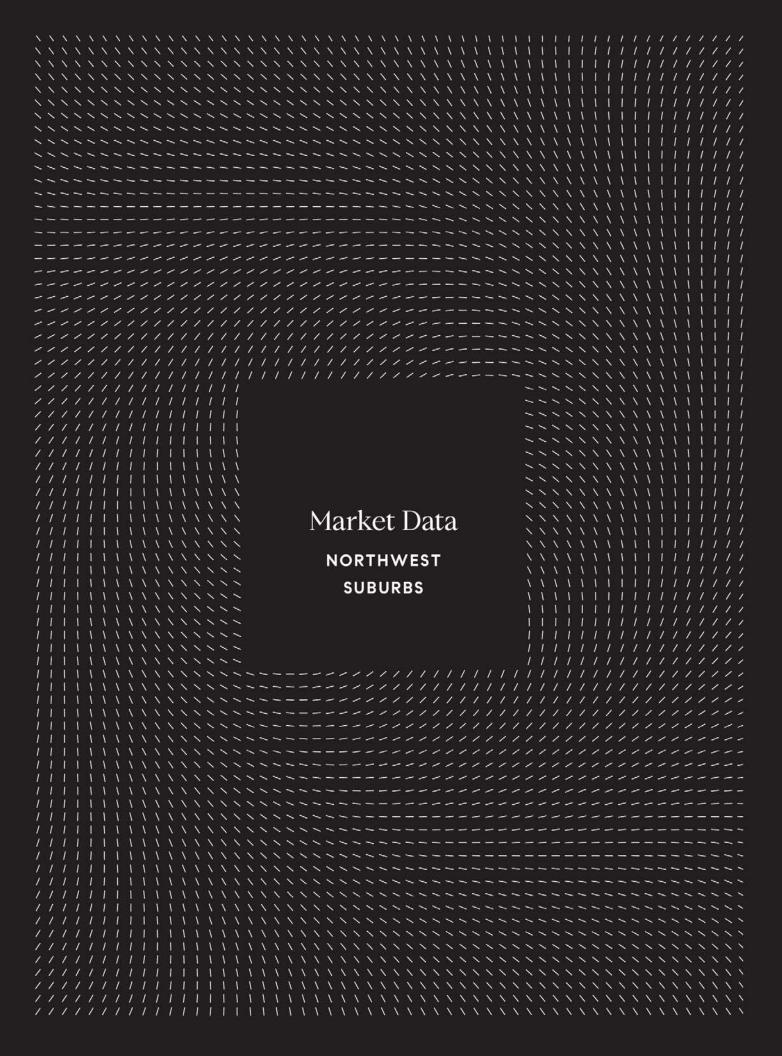
SINGLE-FAMILY

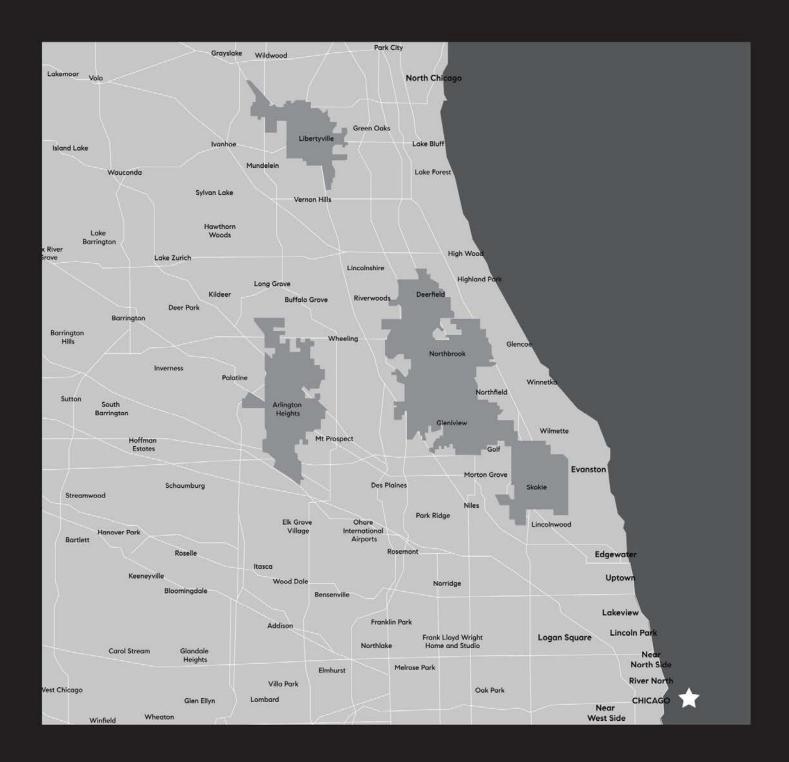
	2019	2020	+/-
NEW LISTINGS	172	143	-17%
UNDER CONTRACT (INCLUDES CONTINGENT AND PENDING)	60	59	-2%
CLOSED SALES	33	43	30%
1Q WEIGHTED MEDIAN	\$1,316,249.00	\$1,137,711.28	-14%
1Q WEIGHTED AVERAGE	\$1,136,393.94	\$978,488.37	-14%
1Q WEIGHTED ORIGINAL LIST PRICE RECEIVED	92%	91%	-1%
1Q WEIGHTED VERAGE MARKET TIME	196.21	148.30	-24%

	2019	2020	+/-
NEW LISTINGS	8	9	13%
UNDER CONTRACT (INCLUDES CONTINGENT AND PENDING)	1	7	600%
CLOSED SALES	3	5	67%
1Q WEIGHTED MEDIAN	\$347,500.00	\$398,000.00	15%
IQ WEIGHTED AVERAGE	\$347,500.00	\$412,400.00	19%
IQ WEIGHTED ORIGINAL LIST PRICE RECEIVED	90%	97%	8%
1Q WEIGHTED VERAGE MARKET TIME	129.00	58.80	-54%









Arlington Heights

SINGLE-FAMILY

	2019	2020	+/-
NEW LISTINGS	445	447	0%
UNDER CONTRACT (INCLUDES CONTINGENT AND PENDING)	201	232	15%
CLOSED SALES	114	149	31%
1Q WEIGHTED MEDIAN	\$363,206.14	\$352,829.53	-3%
1Q WEIGHTED AVERAGE	\$393,597.30	\$379,435.02	-4%
1Q WEIGHTED ORIGINAL LIST PRICE RECEIVED	94%	95%	1%
1Q WEIGHTED VERAGE MARKET TIME	130.49	118.45	-9%

	2019	2020	+/-
NEW LISTINGS	219	189	-14%
UNDER CONTRACT (INCLUDES CONTINGENT AND PENDING)	128	114	-11%
CLOSED SALES	91	77	-15%
IQ WEIGHTED MEDIAN	\$157,087.91	\$191,610.39	22%
IQ WEIGHTED AVERAGE	\$182,031.36	\$195,264.35	7%
1Q WEIGHTED ORIGINAL LIST PRICE RECEIVED	94%	95%	1%
1Q WEIGHTED VERAGE MARKET TIME	69.98	88.69	27%



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Deerfield

SINGLE-FAMILY

+/-	2020	2019	
-25%	141	187	NEW LISTINGS
-15%	64	75	UNDER CONTRACT (INCLUDES CONTINGENT AND PENDING)
25%	45	36	CLOSED SALES
6%	\$523,633.33	\$495,416.67	Q WEIGHTED MEDIAN
7%	\$589,960.13	\$551,104.39	IQ WEIGHTED AVERAGE
-3%	92%	95%	Q WEIGHTED ORIGINAL LIST PRICE RECEIVED
12%	184.18	163.83	IQ WEIGHTED VERAGE MARKET TIME
	184.18	163.83	1Q WEIGHTED VERAGE MARKET TIME

	2019	2020	+/-
NEW LISTINGS	48	34	-29%
UNDER CONTRACT (INCLUDES CONTINGENT AND PENDING)	29	22	-24%
CLOSED SALES	17	16	-6%
IQ WEIGHTED MEDIAN	\$210,172.24	\$232,890.63	11%
IQ WEIGHTED AVERAGE	\$235,098.65	\$230,965.50	-2%
IQ WEIGHTED ORIGINAL LIST PRICE RECEIVED	95%	92%	-4%
IQ WEIGHTED VERAGE MARKET TIME	66.71	84.75	27%



Glenview

SINGLE-FAMILY

2019	2020	+/-
340	310	-9%
131	151	15%
67	116	73%
\$527,014.93	\$532,862.07	1%
\$632,355.33	\$601,380.67	-5%
93%	94%	0%
165.34	175.17	6%
	340 131 67 \$527,014.93 \$632,355.33 93%	340 310 131 151 67 116 \$527,014.93 \$532,862.07 \$632,355.33 \$601,380.67 93% 94%

	2019	2020	+/-
NEW LISTINGS	167	166	-1%
UNDER CONTRACT (INCLUDES CONTINGENT AND PENDING)	68	68	0%
CLOSED SALES	48	55	15%
1Q WEIGHTED MEDIAN	\$273,020.83	\$248,545.45	-9%
1Q WEIGHTED AVERAGE	\$301,129.44	\$304,864.02	1%
1Q WEIGHTED ORIGINAL LIST PRICE RECEIVED	95%	95%	0%
1Q WEIGHTED VERAGE MARKET TIME	77.85	96.55	24%



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Libertyville

SINGLE-FAMILY

	2019	2020	+/-
NEW LISTINGS	234	244	4%
UNDER CONTRACT (INCLUDES CONTINGENT AND PENDING)	86	108	26%
CLOSED SALES	50	74	48%
1Q WEIGHTED MEDIAN	\$410,500.00	\$446,472.97	9%
IQ WEIGHTED AVERAGE	\$473,440.04	\$493,930.55	4%
IQ WEIGHTED ORIGINAL LIST PRICE RECEIVED	94%	93%	-1%
Q WEIGHTED VERAGE MARKET TIME	140.78	207.82	48%

2019	2020	+/-
46	40	-13%
29	24	-17%
26	16	-38%
\$284,384.62	\$307,500.00	8%
\$293,638.85	\$327,104.13	11%
95%	93%	-2%
73.69	67.38	-9%
	46 29 26 \$284,384.62 \$293,638.85 95%	46 40 29 24 26 16 \$284,384.62 \$307,500.00 \$293,638.85 \$327,104.13 95% 93%



Northbrook

SINGLE-FAMILY

	2019	2020	+/-
NEW LISTINGS	303	235	-22%
UNDER CONTRACT (INCLUDES CONTINGENT AND PENDING)	103	103	0%
CLOSED SALES	64	63	-2%
IQ WEIGHTED MEDIAN	\$665,756.19	\$596,596.98	-10%
Q WEIGHTED AVERAGE	\$620,000.00	\$527,777.78	-15%
IQ WEIGHTED ORIGINAL LIST PRICE RECEIVED	92%	93%	1%
Q WEIGHTED VERAGE MARKET TIME	164.31	155.27	-6%

	2019	2020	+/-
NEW LISTINGS	126	131	4%
UNDER CONTRACT (INCLUDES CONTINGENT AND PENDING)	68	72	6%
CLOSED SALES	46	54	17%
IQ WEIGHTED MEDIAN	\$271,336.96	\$276,018.52	2%
IQ WEIGHTED AVERAGE	\$296,062.87	\$296,307.91	0%
IQ WEIGHTED ORIGINAL LIST PRICE RECEIVED	93%	92%	-1%
1Q WEIGHTED VERAGE MARKET TIME	89.37	139.85	56%



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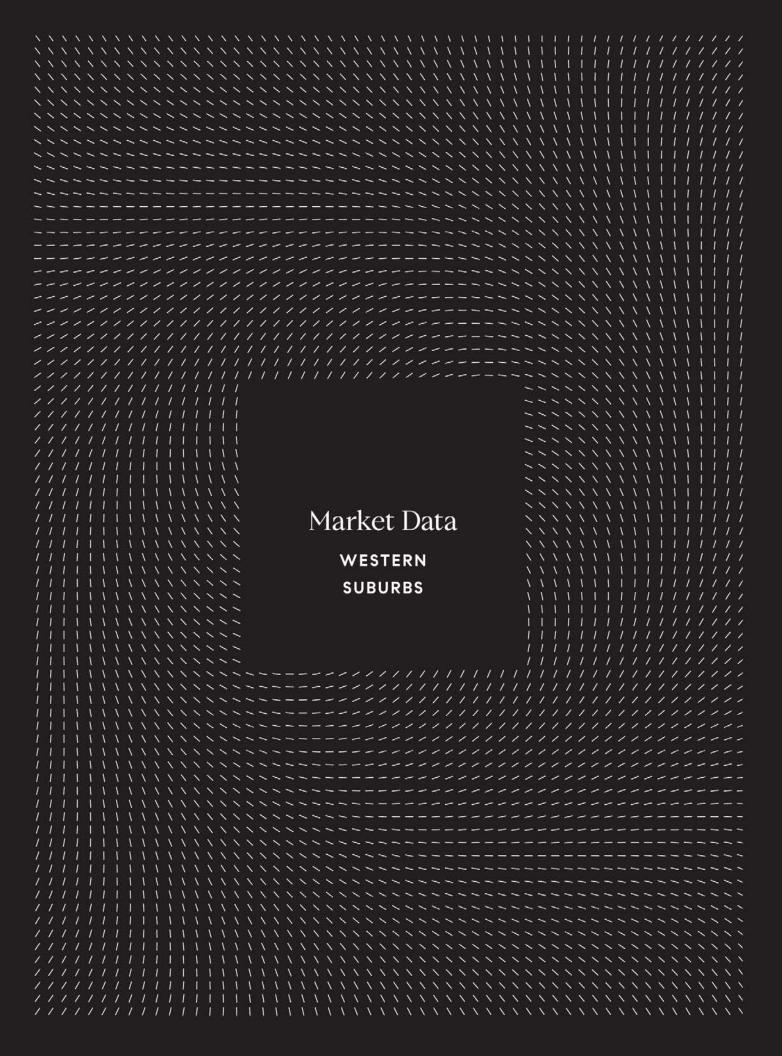
Skokie

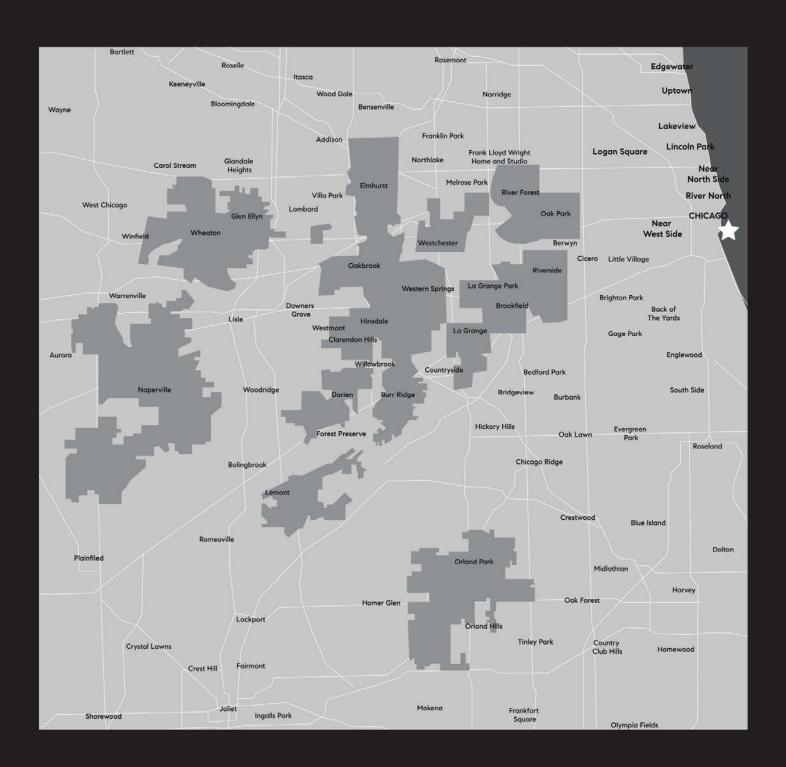
SINGLE-FAMILY

2019	2020	+/-
189	198	5%
113	114	1%
88	82	-7%
\$349,107.47	\$337,005.35	-3%
\$341,704.55	\$328,140.24	-4%
94%	94%	0%
89.77	104.63	17%
	189 113 88 \$349,107.47 \$341,704.55 94%	189 198 113 114 88 82 \$349,107.47 \$337,005.35 \$341,704.55 \$328,140.24 94% 94%

	2019	2020	+/-
NEW LISTINGS	131	123	-6%
UNDER CONTRACT (INCLUDES CONTINGENT AND PENDING)	55	66	20%
CLOSED SALES	35	51	46%
1Q WEIGHTED MEDIAN	\$195,714.29	\$215,745.10	10%
1Q WEIGHTED AVERAGE	\$190,914.20	\$211,028.12	11%
1Q WEIGHTED ORIGINAL LIST PRICE RECEIVED	95%	94%	-2%
1Q WEIGHTED VERAGE MARKET TIME	69.71	89.22	28%







Brookfield

SINGLE-FAMILY

2019	2020	+/-
103	66	-36%
77	44	-43%
43	40	-7%
\$223,941.86	\$266,037.50	19%
\$261,503.53	\$287,036.25	10%
93%	94%	1%
91.56	103.00	12%
	103 77 43 \$223,941.86 \$261,503.53 93%	103 66 77 44 43 40 \$223,941.86 \$266,037.50 \$261,503.53 \$287,036.25 93% 94%

	2019	2020	+/-
NEW LISTINGS	10	10	0%
UNDER CONTRACT (INCLUDES CONTINGENT AND PENDING)	10	5	-50%
CLOSED SALES	8	6	-25%
1Q WEIGHTED MEDIAN	\$226,625.00	\$140,909.33	-38%
1Q WEIGHTED AVERAGE	\$222,687.50	\$139,859.33	-37%
1Q WEIGHTED ORIGINAL LIST PRICE RECEIVED	90%	100%	12%
1Q WEIGHTED VERAGE MARKET TIME	170.13	104.00	-39%



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Burr Ridge

SINGLE-FAMILY

2019	2020	+/-
125	125	0%
43	32	-26%
26	26	0%
\$709,634.62	\$648,307.69	-9%
\$805,942.38	\$690,496.54	-14%
92%	92%	-1%
165.08	222.31	35%
	125 43 26 \$709,634.62 \$805,942.38 92%	125 125 43 32 26 26 \$709,634.62 \$648,307.69 \$805,942.38 \$690,496.54 92% 92%

	2019	2020	+/-
NEW LISTINGS	38	24	-37%
UNDER CONTRACT (INCLUDES CONTINGENT AND PENDING)	15	14	-7%
CLOSED SALES	8	10	25%
IQ WEIGHTED MEDIAN	\$430,000.00	\$254,974.80	-41%
IQ WEIGHTED AVERAGE	\$435,625.00	\$323,837.20	-26%
IQ WEIGHTED ORIGINAL LIST PRICE RECEIVED	93%	95%	2%
IQ WEIGHTED VERAGE MARKET TIME	147.63	117.70	-20%

Photo courtesy of John Shipka



Clarendon Hills

SINGLE-FAMILY

2019	2020	+/-
69	83	20%
22	29	32%
17	24	41%
\$501,794.12	\$593,541.67	18%
\$619,391.00	\$651,975.00	5%
93%	92%	-1%
120.71	179.92	49%
	69 22 17 \$501,794.12 \$619,391.00 93%	69 83 22 29 17 24 \$501,794.12 \$593,541.67 \$619,391.00 \$651,975.00 93% 92%

	2019	2020	+/-
NEW LISTINGS	14	14	0%
UNDER CONTRACT (INCLUDES CONTINGENT AND PENDING)	9	11	22%
CLOSED SALES	5	11	120%
1Q WEIGHTED MEDIAN	\$232,300.00	\$167,000.00	-28%
1Q WEIGHTED AVERAGE	\$232,300.00	\$164,072.27	-29%
1Q WEIGHTED ORIGINAL LIST PRICE RECEIVED	94%	96%	2%
1Q WEIGHTED VERAGE MARKET TIME	65.80	83.09	26%



Darien

SINGLE-FAMILY

2019	2020	+/-
119	90	-24%
52	49	-6%
32	47	47%
\$332,757.81	\$336,489.36	1%
\$351,083.06	\$348,667.91	-1%
96%	95%	-1%
89.72	105.74	18%
	119 52 32 \$332,757.81 \$351,083.06 96%	119 90 52 49 32 47 \$332,757.81 \$336,489.36 \$351,083.06 \$348,667.91 96% 95%

ATTACHED

	2019	2020	+/-
NEW LISTINGS	54	60	11%
UNDER CONTRACT (INCLUDES CONTINGENT AND PENDING)	35	22	-37%
CLOSED SALES	25	24	-3%
1Q WEIGHTED MEDIAN	\$217,840.00	\$226,591.64	4%
1Q WEIGHTED AVERAGE	\$214,430.12	\$220,430.85	3%
1Q WEIGHTED ORIGINAL LIST PRICE RECEIVED	95%	95%	0%
1Q WEIGHTED VERAGE MARKET TIME	77.76	84.50	9%

Photo courtesy of John Shipka



Elmhurst

SINGLE-FAMILY

2019	2020	+/-
334	325	-3%
153	157	3%
95	105	11%
\$440,684.21	\$429,904.76	-2%
\$545,496.88	\$513,600.77	-6%
94%	94%	0%
139.11	152.70	10%
	334 153 95 \$440,684.21 \$545,496.88 94%	334 325 153 157 95 105 \$440,684.21 \$429,904.76 \$545,496.88 \$513,600.77 94% 94%

	2019	2020	+/-
NEW LISTINGS	42	47	12%
UNDER CONTRACT (INCLUDES CONTINGENT AND PENDING)	23	20	-13%
CLOSED SALES	20	16	-20%
1Q WEIGHTED MEDIAN	\$280,900.00	\$281,562.50	0%
IQ WEIGHTED AVERAGE	\$294,844.60	\$284,587.38	-3%
1Q WEIGHTED ORIGINAL LIST PRICE RECEIVED	94%	95%	1%
1Q WEIGHTED VERAGE MARKET TIME	106.05	83.36	-21%



Glen Ellyn

SINGLE-FAMILY

		+/-
326	309	-5%
141	119	-16%
84	88	5%
\$390,071.43	\$411,215.91	5%
\$465,703.00	\$469,499.58	1%
95%	94%	-1%
128.43	121.11	-6%
	141 84 \$390,071.43 \$465,703.00 95%	141 119 84 88 \$390,071.43 \$411,215.91 \$465,703.00 \$469,499.58 95% 94%

	2019	2020	+/-
NEW LISTINGS	58	54	-7%
UNDER CONTRACT (INCLUDES CONTINGENT AND PENDING)	45	31	-31%
CLOSED SALES	29	30	3%
1Q WEIGHTED MEDIAN	\$159,120.69	\$160,933.33	1%
1Q WEIGHTED AVERAGE	\$240,090.00	\$199,281.90	-17%
1Q WEIGHTED ORIGINAL LIST PRICE RECEIVED	98%	93%	-5%
1Q WEIGHTED VERAGE MARKET TIME	69.55	118.12	70%

Photo courtesy of Eric Hausman



Hinsdale

SINGLE-FAMILY

2019	2020	+/-
245	239	-2%
85	92	8%
53	61	15%
\$826,603.77	\$962,737.70	16%
\$1,106,160.49	\$1,115,357.18	1%
90%	92%	3%
168.47	181.80	8%
	245 85 53 \$826,603.77 \$1,106,160.49 90%	245 239 85 92 53 61 \$826,603.77 \$962,737.70 \$1,106,160.49 \$1,115,357.18 90% 92%

	2019	2020	+/-
NEW LISTINGS	22	35	59%
UNDER CONTRACT (INCLUDES CONTINGENT AND PENDING)	12	15	25%
CLOSED SALES	12	9	-25%
1Q WEIGHTED MEDIAN	\$426,666.67	\$265,005.56	-38%
1Q WEIGHTED AVERAGE	\$413,916.67	\$390,627.22	-6%
1Q WEIGHTED ORIGINAL LIST PRICE RECEIVED	94%	94%	0%
1Q WEIGHTED VERAGE MARKET TIME	105.50	130.00	23%



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La Grange

SINGLE-FAMILY

	2019	2020	+/-
NEW LISTINGS	128	136	6%
UNDER CONTRACT (INCLUDES CONTINGENT AND PENDING)	62	47	-24%
CLOSED SALES	31	37	19%
Q WEIGHTED MEDIAN	\$625,080.65	\$519,864.86	-17%
IQ WEIGHTED AVERAGE	\$617,087.00	\$505,635.92	-18%
IQ WEIGHTED ORIGINAL LIST PRICE RECEIVED	94%	95%	0%
IQ WEIGHTED VERAGE MARKET TIME	130.87	124.59	-5%

	2019	2020	+/-
NEW LISTINGS	23	25	9%
UNDER CONTRACT (INCLUDES CONTINGENT AND PENDING)	14	21	50%
CLOSED SALES	6	12	100%
IQ WEIGHTED MEDIAN	\$190,250.00	\$140,583.33	-26%
1Q WEIGHTED AVERAGE	\$190,250.00	\$169,726.08	-11%
IQ WEIGHTED ORIGINAL LIST PRICE RECEIVED	93%	93%	0%
1Q WEIGHTED VERAGE MARKET TIME	83.67	55.92	-33%



La Grange Park

SINGLE-FAMILY

2019	2020	+/-
63	84	33%
41	39	-5%
28	23	-18%
\$331,271.86	\$306,632.26	-7%
\$402,278.75	\$411,674.87	2%
94%	96%	2%
96.50	96.78	0%
ׅ֡֡֜֜֜֜֜֜֜֜֜֜֜֜֜֜֜֜֜֜֜֜֜֜֜֜֜֜֜֜֜֜֜֜֜֜֜	63 41 28 \$331,271.86 \$402,278.75 94%	63 84 41 39 28 23 \$331,271.86 \$306,632.26 \$402,278.75 \$411,674.87 94% 96%

	2019	2020	+/-
NEW LISTINGS	6	4	-33%
UNDER CONTRACT (INCLUDES CONTINGENT AND PENDING)	5	3	-40%
CLOSED SALES	1	2	100%
IQ WEIGHTED MEDIAN	\$92,700.00	\$81,550.00	-12%
IQ WEIGHTED AVERAGE	\$92,700.00	\$81,550.00	-12%
IQ WEIGHTED ORIGINAL LIST PRICE RECEIVED	100%	87%	-13%
IQ WEIGHTED VERAGE MARKET TIME	8.00	456.00	5600%



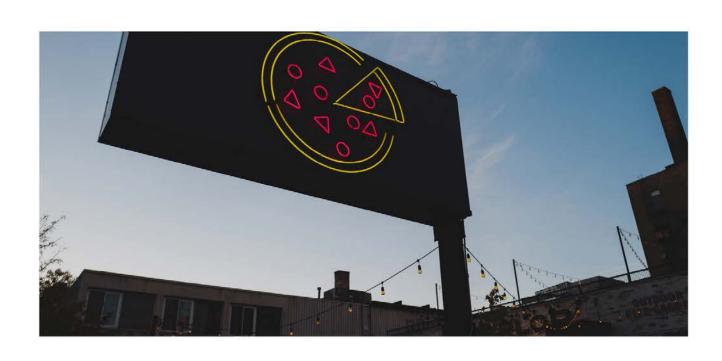
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Lemont

SINGLE-FAMILY

2019	2020	+/-
130	127	-2%
58	66	14%
33	44	33%
\$367,818.18	\$428,825.68	17%
\$362,686.97	\$429,537.84	18%
95%	92%	-3%
130.70	125.25	-4%
	130 58 33 \$367,818.18 \$362,686.97 95%	130 127 58 66 33 44 \$367,818.18 \$428,825.68 \$362,686.97 \$429,537.84 95% 92%

2019	2020	+/-
56	29	-48%
18	14	-22%
7	10	43%
\$269,253.43	\$315,000.00	17%
\$293,967.86	\$318,016.50	8%
98%	98%	1%
110.14	191.50	74%
	56 18 7 \$269,253.43 \$293,967.86 98%	56 29 18 14 7 10 \$269,253.43 \$315,000.00 \$293,967.86 \$318,016.50 98% 98%



Naperville

SINGLE-FAMILY

	2019	2020	+/-
	953	878	-8%
PENDING)	416	419	1%
	251	274	9%
	\$474,019.85	\$483,957.85	2%
	\$438,279.28	\$428,043.80	-2%
ECEIVED	96%	95%	0%
	127.29	130.12	2%
	127.29	130.12	

ATTACHED

2019	2020	+/-
297	294	-1%
186	182	-2%
138	155	12%
\$218,394.93	\$213,561.29	-2%
\$236,110.64	\$242,762.63	3%
96%	96%	0%
70.38	75.05	7%
	297 186 138 \$218,394.93 \$236,110.64 96%	297 294 186 182 138 155 \$218,394.93 \$213,561.29 \$236,110.64 \$242,762.63 96% 96%

Photo courtesy of Portraits of Home



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Oak Brook

SINGLE-FAMILY

2019	2020	+/-
57	62	9%
13	18	38%
13	18	38%
\$896,348.69	\$835,138.67	-7%
\$709,548.31	\$718,888.89	1%
90%	88%	-1%
195.31	212.89	9%
	57 13 13 \$896,348.69 \$709,548.31 90%	57 62 13 18 13 18 \$896,348.69 \$835,138.67 \$709,548.31 \$718,888.89 90% 88%

	2019	2020	+/-
NEW LISTINGS	36	44	22%
UNDER CONTRACT (INCLUDES CONTINGENT AND PENDING)	19	13	-32%
CLOSED SALES	16	11	-31%
IQ WEIGHTED MEDIAN	\$411,406.25	\$302,818.18	-26%
IQ WEIGHTED AVERAGE	\$398,156.00	\$282,636.64	-29%
IQ WEIGHTED ORIGINAL LIST PRICE RECEIVED	94%	96%	2%
IQ WEIGHTED VERAGE MARKET TIME	116.75	60.82	-48%



Oak Park

SINGLE-FAMILY

	2019	2020	+/-
NEW LISTINGS	297	240	-19%
UNDER CONTRACT (INCLUDES CONTINGENT AND PENDING)	115	131	14%
CLOSED SALES	57	91	60%
IQ WEIGHTED MEDIAN	\$471,641.42	\$481,240.35	2%
IQ WEIGHTED AVERAGE	\$420,171.02	\$425,703.30	1%
IQ WEIGHTED ORIGINAL LIST PRICE RECEIVED	94%	94%	0%
IQ WEIGHTED VERAGE MARKET TIME	157.65	144.49	-8%
	375314753564	J2505735.5	-

	2019	2020	+/-
NEW LISTINGS	153	161	5%
UNDER CONTRACT (INCLUDES CONTINGENT AND PENDING)	77	104	35%
CLOSED SALES	62	82	32%
1Q WEIGHTED MEDIAN	\$187,258.06	\$161,359.76	-14%
1Q WEIGHTED AVERAGE	\$215,637.39	\$208,721.84	-3%
1Q WEIGHTED ORIGINAL LIST PRICE RECEIVED	93%	94%	2%
1Q WEIGHTED VERAGE MARKET TIME	110.48	105.71	-4%



Data provided by: Midwest Real Estate Data LLC, Residential Data Only | Data current as of May 5, 2020

Orland Park

SINGLE-FAMILY

2019	2020	+/-
251	258	3%
127	151	19%
94	98	4%
\$339,633.51	\$345,594.89	2%
\$322,675.53	\$323,826.53	0%
94%	94%	-1%
106.09	125.59	18%
	251 127 94 \$339,633.51 \$322,675.53 94%	251 258 127 151 94 98 \$339,633.51 \$345,594.89 \$322,675.53 \$323,826.53 94% 94%

2019	2020	+/-
170	203	19%
E 102	120	18%
82	94	15%
\$189,150.00	\$192,675.53	2%
\$201,521.68	\$204,559.30	2%
95%	96%	1%
59.95	57.47	-4%
ׅ֡֡֜֜֜֜֜֜֜֜֜֜֜֜֜֜֜֜֜֜֜֜֜֜֜֜֜֜֜֜֜֜֜֜֜֜֜	170 102 82 \$189,150.00 \$201,521.68 95%	170 203 102 120 82 94 \$189,150.00 \$192,675.53 \$201,521.68 \$204,559.30 95% 96%



Riverside

SINGLE-FAMILY

2019	2020	+/-
66	69	5%
22	28	27%
20	22	10%
\$464,574.90	\$459,145.18	-1%
\$423,250.00	\$434,936.36	3%
93%	92%	-1%
130.25	147.73	13%
	66 22 20 \$464,574.90 \$423,250.00 93%	66 69 22 28 20 22 \$464,574.90 \$459,145.18 \$423,250.00 \$434,936.36 93% 92%

	2019	2020	+/-
NEW LISTINGS	6	7	17%
UNDER CONTRACT (INCLUDES CONTINGENT AND PENDING)	3	4	33%
CLOSED SALES	2	6	200%
1Q WEIGHTED MEDIAN	\$84,750.00	\$170,333.33	101%
1Q WEIGHTED AVERAGE	\$84,750.00	\$175,833.33	107%
1Q WEIGHTED ORIGINAL LIST PRICE RECEIVED	76%	95%	24%
1Q WEIGHTED VERAGE MARKET TIME	4.00	54.00	1250%



River Forest

SINGLE-FAMILY

2019	2020	+/-
70	82	17%
25	40	60%
20	25	25%
\$779,245.35	\$801,320.08	3%
\$708,405.00	\$700,640.00	-1%
93%	92%	0%
132.45	165.00	25%
	70 25 20 \$779,245.35 \$708,405.00 93%	70 82 25 40 20 25 \$779,245.35 \$801,320.08 \$708,405.00 \$700,640.00 93% 92%

	2019	2020	+/-
NEW LISTINGS	37	34	-8%
UNDER CONTRACT (INCLUDES CONTINGENT AND PENDING)	15	10	-33%
CLOSED SALES	8	13	63%
1Q WEIGHTED MEDIAN	\$187,750.00	\$331,269.23	76%
1Q WEIGHTED AVERAGE	\$204,687.63	\$321,307.69	57%
1Q WEIGHTED ORIGINAL LIST PRICE RECEIVED	95%	93%	-2%
1Q WEIGHTED VERAGE MARKET TIME	66.63	104.15	56%



Western Springs

SINGLE-FAMILY

2019	2020	+/-
134	122	-9%
54	53	-2%
36	32	-11%
\$654,628.72	\$682,752.78	4%
\$579,097.22	\$623,318.75	8%
94%	93%	0%
105.47	136.94	30%
	134 54 36 \$654,628.72 \$579,097.22 94%	134 122 54 53 36 32 \$654,628.72 \$682,752.78 \$579,097.22 \$623,318.75 94% 93%

	2019	2020	+/-
NEW LISTINGS	12	22	83%
UNDER CONTRACT (INCLUDES CONTINGENT AND PENDING)	5	5	0%
CLOSED SALES	1	3	200%
1Q WEIGHTED MEDIAN	\$183,000.00	\$534,966.67	192%
1Q WEIGHTED AVERAGE	\$183,000.00	\$534,966.67	192%
1Q WEIGHTED ORIGINAL LIST PRICE RECEIVED	96%	95%	-1%
1Q WEIGHTED VERAGE MARKET TIME	49.00	462.67	844%



tra provided by: Midwest Real Estate Data LLC. Residential Data Culv | Data current as of May 5, 2020

Wheaton

SINGLE-FAMILY

	2019	2020	+/-
NEW LISTINGS	401	387	-3%
UNDER CONTRACT (INCLUDES CONTINGENT AND PENDING)	177	186	5%
CLOSED SALES	97	138	42%
IQ WEIGHTED MEDIAN	\$444,553.77	\$405,572.53	-9%
IQ WEIGHTED AVERAGE	\$419,175.26	\$379,311.59	-10%
IQ WEIGHTED ORIGINAL LIST PRICE RECEIVED	95%	95%	1%
IQ WEIGHTED VERAGE MARKET TIME	122.97	115.28	-6%

	2019	2020	+/-
NEW LISTINGS	76	74	-3%
UNDER CONTRACT (INCLUDES CONTINGENT AND PENDING)	64	44	-31%
CLOSED SALES	45	40	-11%
1Q WEIGHTED MEDIAN	\$167,676.51	\$160,731.60	-4%
1Q WEIGHTED AVERAGE	\$211,540.09	\$183,776.00	-13%
1Q WEIGHTED ORIGINAL LIST PRICE RECEIVED	95%	96%	0%
1Q WEIGHTED VERAGE MARKET TIME	93.13	63.60	-32%
	2374750	27.51.5150	450F42



COMPASS

For questions or more information

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